



**COMMENT AND REVIEW**  
to the  
REQUEST FOR PROPOSAL (RFP) 080620  
Entitled

**Fleet Payment Solutions with Related Services**

The following advertisement was placed June 18, 2020 in Utah's *The Salt Lake Tribune*, in *USA Today*, in South Carolina's *The State*, and on the Sourcewell website [www.sourcewell-mn.gov](http://www.sourcewell-mn.gov), Sourcewell Procurement Portal <https://portal.sourcewell-mn.gov>, Biddingo, Merx, The New York State Contract Reporter [www.nyscr.ny.gov](http://www.nyscr.ny.gov), PublicPurchase.com, and June 19, 2020 in Oregon's *Daily Journal of Commerce*:

*Sourcewell, a State of Minnesota local government agency and service cooperative, is requesting proposals for Fleet Payment Solutions with Related Services to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://portal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than August 6, 2020, at 4:30 p.m. Central Time, and late proposals will not be considered.*

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

BidPrime, Inc.	POScconnect
E.J. Ward, Inc.	Prime Vendor, Inc.
eRepublic, Inc.	Roslyn Accounting Services, Inc.
Fitness LifeStyles	Standing Rock, LLC.
FleetFuelz, LLC.	The NoCheck Group, LLC.
Ford	The Sewell Family of Companies
IPJukebox	Trapeze Software Group, Inc.
IPN, LLC.	U.S. Bank National Association
One Stop Computer Shop, LLC.	WEX Bank
PNC Bank, N.A.	Worldpay, LLC.

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcewell Procurement Portal, on August 6, 2020 at 4:35 pm CT. Proposals were received from the following:

FleetFuelz, LLC.  
The NoCheck Group, LLC.  
U.S. Bank National Association  
WEX Bank

Proposals were reviewed by the Proposal Evaluation Committee:

James Voelker, CPCM, CFCM, Procurement Lead Analyst  
Brandon Town, CPSM, CPSD, Procurement Analyst  
Michael Muñoz, CPPB, Procurement Analyst  
Craig West, Procurement Analyst

**The findings of the Proposal Evaluation Committee are summarized as follows:**

The Proposal Evaluation Committee applied the Sourcewell RFP evaluation criteria and determined that all proposal responses met the scope and mandatory submittal requirements and were evaluated.

U.S. Bank Corporate Payment Systems is a national bank offering fleet payment solutions for Participating Entities throughout the United States and Canada. Their Voyager Fleet Card is accepted at more than 320,000 fuel and maintenance locations in all 50 states and Puerto Rico. In addition, their Mastercard Fleet Card can be used anywhere Mastercard is accepted, including Canada. U.S. Bank is ready to provide support to Participating Entities with 24/7 fuel and maintenance authorization, emergency roadside assistance, fuel and maintenance location service, and driver support. They are offering fee, incentive and rebate structures that are competitive within the industry.

WEX Bank offers access to their proprietary, closed-loop network to provide fleet payment solutions to Participating Entities. Their fleet payment solutions are accepted at more than 95% of retail fuel locations in the United States and over 2400 locations in Canada. WEX Bank offers 24/7 customer support, including multi-lingual call support currently staffed with French Canadian and Spanish speaking representatives with access to a "Language Line" providing translation in over 170 languages. Participating Entities will also benefit from their robust fee, incentive and rebate plans.

For these reasons, the Sourcewell Proposal Review Committee recommends award of Sourcewell Contract #080620 to:

U.S. Bank Corporate Payment Systems	080620-USB
WEX Bank	080620-WEX

The preceding recommendations were approved on August 24, 2020.

DocuSigned by:  
*James Voelker*  
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James Voelker, CPCM, CFCM, Procurement Lead Analyst

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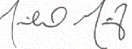


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Brandon Town, CPSM, CPSD Procurement Analyst

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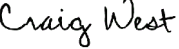


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Michael Muñoz, CPPB, Procurement Analyst

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Craig West, Procurement Analyst


### STATEMENT OF COMPLIANCE

As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Evaluation Committee and the accompanying support materials documenting the process followed for **RFP #080620 for Fleet Payment Solutions with Related Services**.

The committee accepted, deemed responsive, evaluated, and recommended proposals for award. Under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the recommendations set forth above are approved.

I hereby certify:

1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement contracts.
2. The procurement process and resulting contracts have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.

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Jeremy Schwartz, CSSBB, CPPO  
Chief Procurement Officer